

## DOUGLAS E. FREEMAN

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### SUMMARY

**Supply Chain Manager** with a passion for developing profitable methods to increase efficiency and reduce costs. A proven reputation for embracing challenges with a proactive, organized approach to solving problems with responsible follow-through and delivery of practical results. Responsibilities have included:

*Administrative Coordinator, Purchasing/Contract Negotiations, Account and Projects Management, Inside Sales, Distribution Logistics, Operations, Sustainability Projects.*

### KEY ACCOMPLISHMENTS

- Reduced clients' expense for portfolios of 7-37 clients, focusing on offsetting waste disposal spending, achieving accountable, consistent margins (OAKLEAF).
- Created and directed zero sum waste stream disposal through diversion and upcycling, saving client \$80K annually.
- Negotiated wet waste disposal opportunities saving national clients over previous spend while enhancing company margins.
- Developed and mentored comprehensive organic growth due diligence and equipment training program for new hires, reducing their position readiness time by 20%.
- Saved \$250K annually by designing and implementing comprehensive direct ship and vendor managed inventory procurement models (Carvel).
- Achieved continued productivity and margin growth by successfully directing division (Domino's) against an unsuccessful unionizing effort by balancing the needs of drivers and suppliers.
- Orchestrated crisis supply chain management (BKM) through shrinkage reduction, retention of key personnel and regional sales accounts. Implemented profitable customer managed inventory models.
- Realized 20% savings to operating P & L (Kimball) by organizing and implementing profitable large private fleet operations.

### BUSINESS EXPERIENCE

**OAKLEAF Waste Management, LLC, East Hartford, CT** 2001-2009  
*Senior Client Services Account Manager*  
Managed team approach to procurement of sustainable waste stream disposal solutions.

**National Mall Monitor, Inc, Hartford, CT** 1999-2001  
*Account Manager*  
Managed disposal services procurement for retail clients

**Carvel Corporation, Farmington, CT.**

1998-1999

*Purchasing/Logistics Manager*

Managed supply chain procurement and nationwide distribution of ice cream ingredients.

**Domino's Pizza, Inc., Granby, CT**

1993-1998

*Distribution Manager*

Managed services procurement and comprehensive fleet operations for east coast supply chain.

**ADDITIONAL EXPERIENCE, SKILLS**

**Go-Dan Industries, Inc., Windsor, CT**

1991-1993

*Branch Manager*

Managed production scheduling and distribution for regional metals fabricator.

**Pallet Marketing, Inc., Middletown, CT**

1991-1992

*Operations Supervisor*

Coordinated material inventory and finished products distribution for regional manufacturer.

**BKM Enterprises, Inc., East Hartford, CT.**

1986-1991

*Distribution Center Manager*

Managed large warehouse and corporate distribution with responsibility for staff, inventories control, fleet operations and P & L reporting.

**Kimball Companies, Inc., East Longmeadow, MA**

1981-1986

*Corporate Distribution Manager*

Directed supply chain management for national packaging manufacturer.

**EDUCATION AND PROFESSIONAL DEVELOPMENT**

Graduate studies (ABT), Bowling Green University, Toledo, OH

B.A. College of Wooster, Wooster, OH

Memberships: A.P.I.C.S.; C.L.M.; N.A.P.M

C.P.M. coursework in process

Dale Carnegie and AMA courses, seminars and workshops on communication, leadership